



**Assessments** 24x7

GLOBAL LEADER IN ASSESSMENT TECHNOLOGY

**Virtual Tools & Tips to Succeed in Uncertain Times**

# Instructional Design & Certification

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BEST  
PRACTICES



DISC STYLES  
IN CRISES



VIRTUAL  
BUSINESS



VIRTUAL  
CERTS



FOLLOW UP  
SURVEY

# AGENDA

# BEST PRACTICES

## *PLAN vs PANIC*



- Physical Distance vs Social Distance
- Keep a Schedule
- Ongoing Client Engagement
- Virtual Coffee Chats or Happy Hours
- Positivity
- Use Virtual Platforms for Coaching/Training
- A24x7 is Already Virtual!
- Learning new technology? Ask your family to help!

# PRACTICING DISC IN CRISIS

	<b>D</b>	<b>I</b>	<b>S</b>	<b>C</b>
DISC Focus	Problems / Tasks	People	Pace (or Environment)	Procedures
Needs	Challenges to solve, Authority	Social relationships, Friendly environment	Systems, Teams, Stable environment	Rules to follow, Data to analyze
Emotions	Anger, Impatience	Optimism, Trust	Patience, Non-Expression	Fear, Concern
Fears	... being taken advantage of/lack of control	... being left out, loss of social approval	... sudden change/loss of stability and security	... being criticized/loss of accuracy and quality

- Behavioral expressions may change in crisis
- Be connected to your listening and holistic communication
- See PAGE 11 & 12 – DISC Self Assessment

# VIRTUAL BUSINESS



Recommend Zoom Webinar Software



[Use virtual training materials](#)



Virtual Workshop Fun - Engage – Polls - Break-outs



Virtual One-On-One

# *TIPS FOR VIRTUAL WORKSHOPS*



- Zoom Pro or other platforms
- Have fun and engage!
- Initial greetings/pulse-check in
- Record after initial greetings
- Polls – Icebreakers, drive interaction
- Q & A for engagement
- Break-out rooms
- Follow-up

## Training Resources for DISC Trainers

WORKSHOPS, DEBRIEFS & PRESENTATIONS

What's new?

### Site Contents Quick Links

- [Group \(Team-Building\) Exercises for Trainers](#)
- [DISC PowerPoint Presentations & Facilitator Guide](#)
- [DISC Debrief Resources](#)
- [Recorded Webinars, Audio and Video Interviews](#)
- [DISC Background Materials](#)
- [DISC Presentation Audio/Video Files](#)
- [DISC-52 Week Email Series](#)

- [DISC Debrief Guide \(updated 2/5/2019\)](#) – Overview and Guide for what is included on each page
- [KnowDISC: 4 short videos with characteristics and insights about each of the styles \(April 2019\)](#)
  - [D Style](#) – Individual style video included in the full version above
  - [I Style](#) – Individual style video included in the full version above
  - [S Style](#) – Individual style video included in the full version above
  - [C Style](#) – Individual style video included in the full version above

### General Training Resources

#### Group (Team-Building) Exercises for Trainers

- [DISC Behavioral Pattern View Poster \(Wheel\) - EPS - JPG](#)
- [Lost on the Moon Exercise](#)
- [40 Icebreakers for Small Groups](#)
- [Lost at Sea Exercise](#)
- [Paper Tower Exercise](#)
- [Educational Innovations](#) team-building session and workshop ideas. This link points to just one of the categories, but you can look at all of them on the sidebar.
- Additional Great team - building [puzzles and games](#).

### DISC Training Resources

 [Group \(Team-Building\) Exercises for Trainers](#)

 [Recorded Webinars, Audio and Vid](#)



DISC Trainer Materials  
Password is **peoplesmarts**

nts Account Settings Resources



# Assessments 24x7

GLOBAL LEADER IN ASSESSMENT TECHNOLOGY

206-400-6647 - [Sales@Assessments24x7.com](mailto:Sales@Assessments24x7.com)

[Click here for detailed instructions regarding your HOME PAGE.](#)

### Send Assessment

Select Assessment Link:

Email Address:

First Name:  Last Name:

Custom Email:  
 No  Yes

### Available Assessments

Biblical DISC Assessment	9
DISC Self	10021

[Assessment Users](#) [Manage Assessment Links](#) [Group Reporting](#) [DISC Collaboration](#) [Fitness R](#)

### Resource Center

-  [Virtual Tour Of Your Account](#)  
A quick overview of your account
-  [DISC Trainer Materials](#)  
Password is **peoplesmarts**
-  [PGI Trainer Materials](#)  
Password is **PGItraining**
-  [Certification](#)  
Practitioner Certification
-  [Marketing One-Sheets](#)  
Download one-sheets
-  [Sample Reports](#)  
Download Sample PDF reports
-  [Demo Assessments](#)  
Use them for personal demos

# *TIPS FOR ONE-ON-ONE COACHING*



- Be the consistency in their life
- Help them plan vs panic
- Face-to-face via virtual platform
- Phone or WhatsApp if virtual is not an option
- Initial greetings/pulse-check in
- Business or personal – you decide
- If it's a coaching session, offer to record
- Follow-up

# VIRTUAL CERTIFICATIONS



**DISC Assessment  
Certification**



**Motivators Assessment  
Certification**



**Emotional Intelligence  
Certification**



**Critical Thinking (HVP)  
Certification**



**Learning Styles  
Certification**

Self-paced – Continuing Education Credits

## Online Assessment Platform

### Leader's Name

#### Your Assessments

DISC360

NOT STARTED

Complete Assessment ...

#### Your Reports

DISC360

NOT STARTED



#### Invite Observers

You have assessments that require Observers. Follow these steps to ensure you get the proper feedback!

**1 Make sure you complete your own assessments!**  
Before you invite any observers, complete all of your assessments in the list above.

**2 Choose how to invite your Observers.**  
There are two ways to invite Observers, choose the one that best fits your needs.

I want to send invitations via my own email.

I want to send invitations using the form on this page.

Invite observers/raters to complete the assessment. Create a new email and send it to your observers. We recommend sending one email with multiple names in the TO or CC fields. Simply copy our template, which contains your specific observer link, and use this as the starting point for your email. To view the template, click on the View Template button on the right. If you choose not to use our template, copy your observer link below, paste it into a new email and write your own custom content.

[View Template](#)

DISC360

<https://a24x7.co/EndUserAdmin/?V%E%2c%60+%3aOB3%7d1==R>

[Copy Link](#)

# NEW 360 ASSESSMENTS PLATFORM

- Easier than ever to send out and manage
  - Simple Observer invitation process
- New Assessment User page makes taking the assessment clear and easy
  - Choose to invite on behalf of the user OR let the user do it – at the click of a button!
- See a list of our 360 report options in your Sample Reports from your dashboard resources

# THANK YOU

Contact Assessments 24x7

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**Survey – Continue to Answer Your Questions based on Feedback**